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### Weil's um Ihr Unternehmen geht.



Farm accounting and data collection methods in Austria

Benefits for the Austrian farmers through Green Report and FADN (FSDN)

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# **LBG Austria** www.lbg.at

- One of Austria's leading consulting companies for tax consultancy, accounting and business consultancy
- More than 550 employees across Austria
- 35 locations
- Department: Agricultural Economics and Studies (around 30 employees)
  - Liasion agency
  - Franz Fensl (Head of Department)

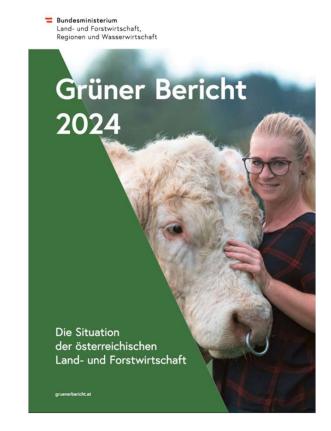




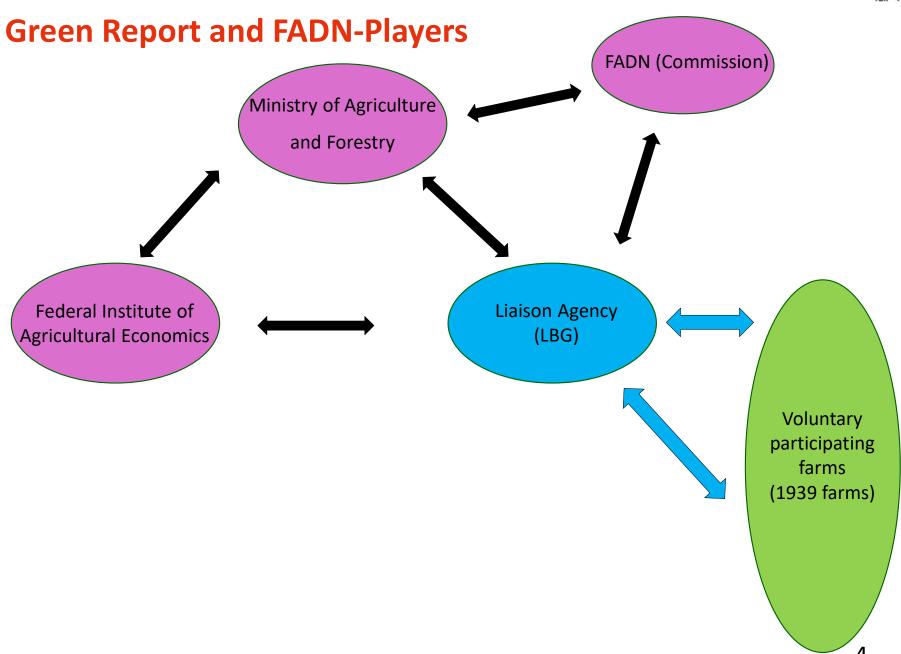
### **Green Report**

...Overview

- Important basis for agricultural policy decisions
- Published annually by the Federal Ministry of Agriculture, Forestry, Spatial Planning and Water Management (BML)
- Comprehensive information and reference work
- Dozens of graphics, explanations and tables

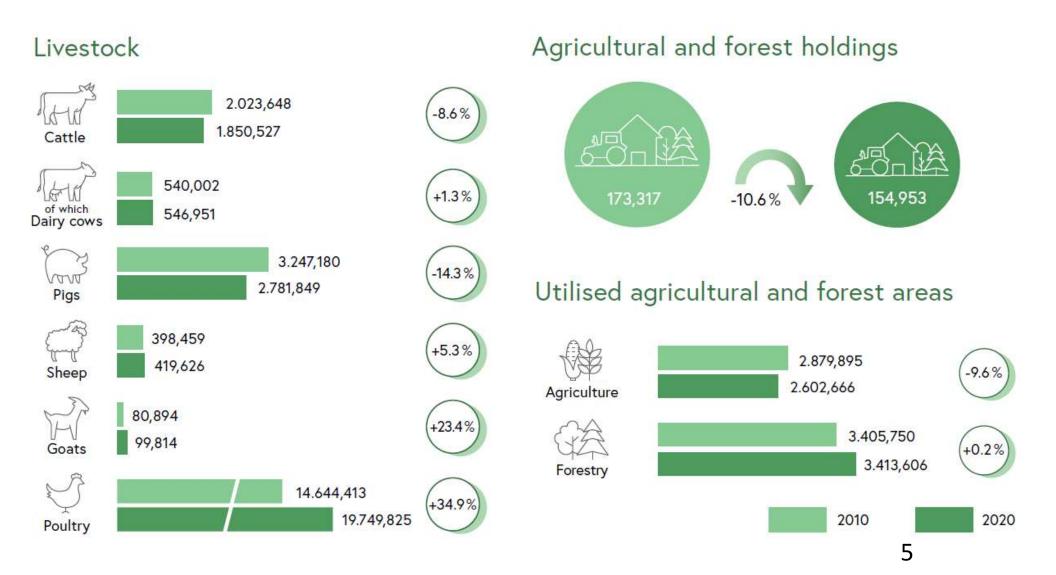








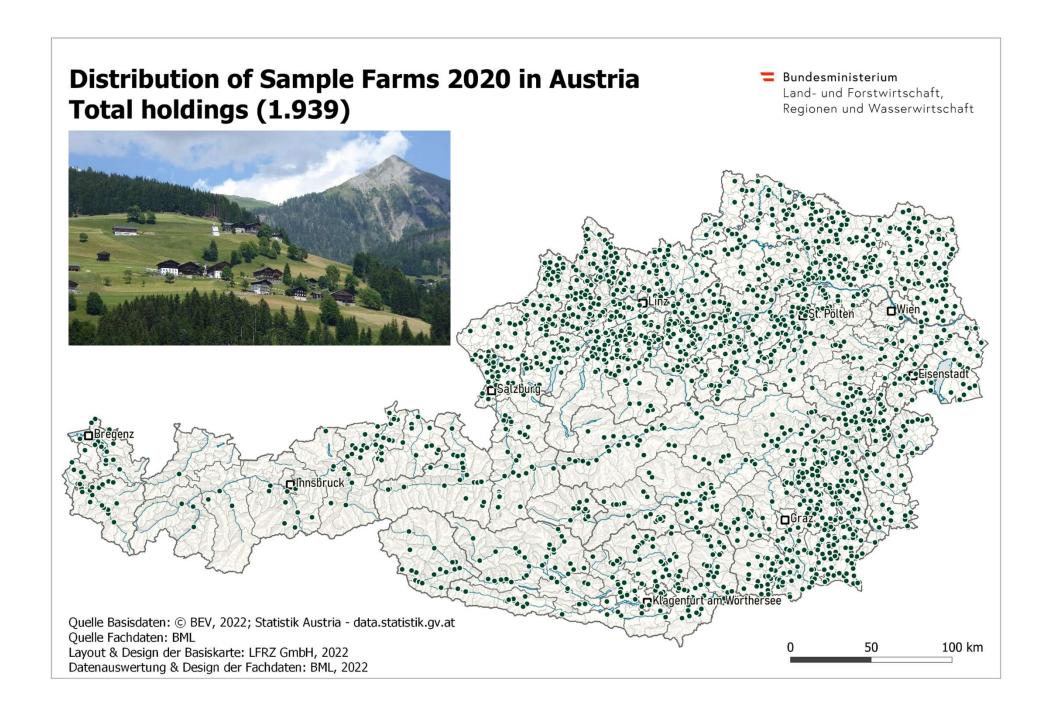
# Agricultural Structure Survey – Austria





### **Participating farms**

- Updated selection plan with results from IFS 2020
- About 2.000 voluntary participating farms
- The selected sample represents ...
  - 51,6% of the farms
  - 85% of the GSO (General Standard Output)
  - 87,7% of the UAA
- Long time series are available: farms stay very long in the sample
- Important is the benefit for the farm!





### Publication and use of the FADN data

- Main chapter of the yearly Green Report
- Economic results from the voluntary bookkeeping farms in Austria
- Publication of the results on the webpage of the Ministry and Federal Institute of Agricultural Economics
- Evaluation Studies
- Scientific purposes (Universities and Institutes)
  - Long time series are available
  - between 2003- 2021 over 4300 individual farms participated
  - 715 farms are constant over 19 years
  - The last 15 years 35 % of the farms were constant and in the last 9 years over
     50% of the farms stayed in the sample



### General use of the results

- Data is used in the training sessions
- Income situation in general, key figure comparisons, etc.
- Basis for calculations on compensation payments (storm, drought, pests)
- Reference values for questions concerning farm development
- In individual and group consultations → specialized farm types are highly important references (e.g. dairy farms)
- In the recruitment of new farms for the Green Report



### **Green Report**

# ...Chapter 4 - Results of the bookkeeping farms

- Records from voluntarily registered businesses
- A precisely defined selection framework ensures comprehensive and objective data collection
- Individual farm data on agricultural and forestry operations, non-agricultural income, private consumption and financial circumstances
- Only anonymized group evaluations are published
- The focus is not on tax criteria, but on business objectives.



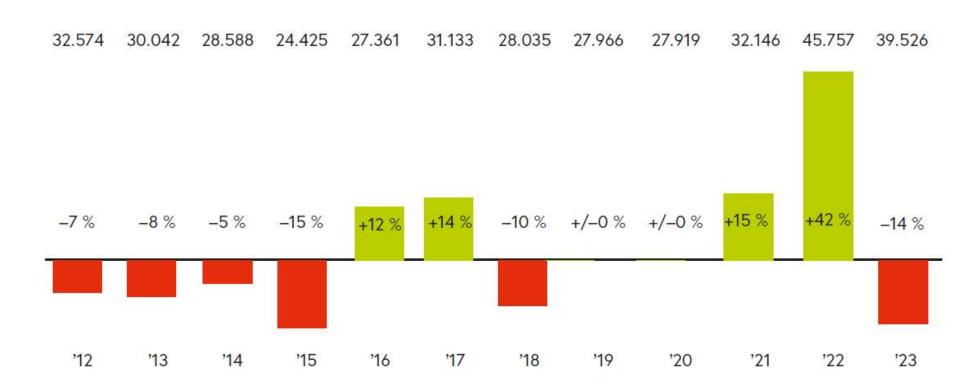




### Use of the Data

### Change in income from agriculture and forestry per holding

Change on previous year in % - Average of all farms in euros



Quelle: BML, LBG Österreich, BAB

### **Benefits of participation**



- User-friendly, free bookkeeping software (state of the art) with modern look & feel (for example import interface to banking institutions with rules, bookkeeping rules)
- Support for their own income report every year
- Knowledge of the current economic situation → decision support for the further development
- Confidentiality of the data
- Results can be used for better conditions for loans
- Easy participation in the working group agricultural business management (benchmarking) and other working groups
- Money is not the motivation. Money is just an incentive.



# What does every farm have to record?

- Cash movements: With the help of bank import, income and expenditure can be booked quickly and easily.
- Material movements and livestock movements: Cultivated areas and cattle data can be imported directly from the paying agency into the programme.
- **People**: Monthly records of working days.
- Non-domestic income, social transfers and private consumption: Can also be imported using the bank import
  function.

Ongoing support from the regional LBG team

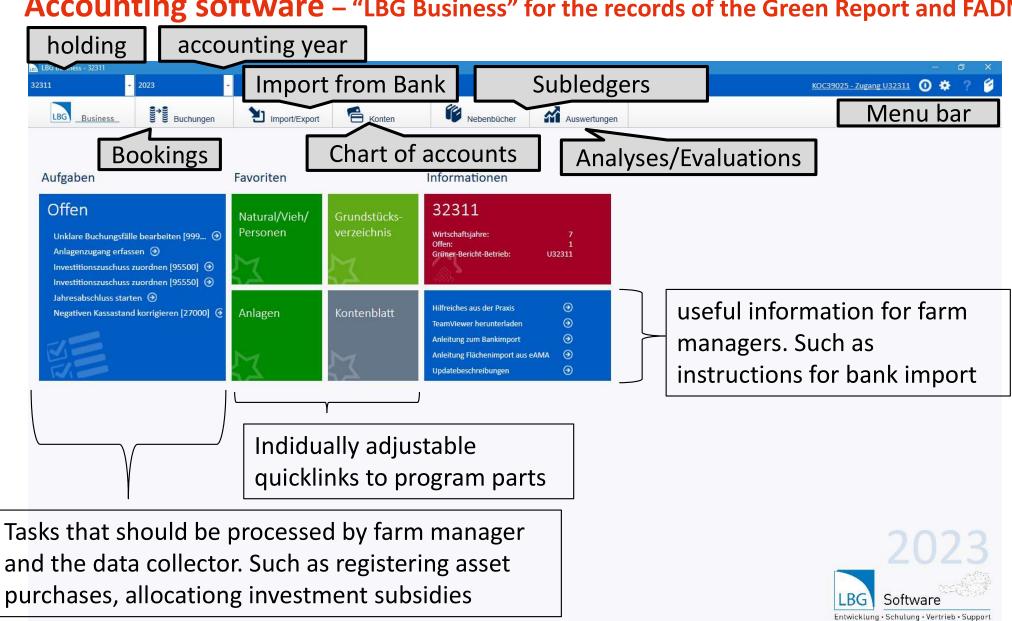
Individualized annual financial statements

The tax authorities have no access to this data!

LBG Software, 2.14.0.24035



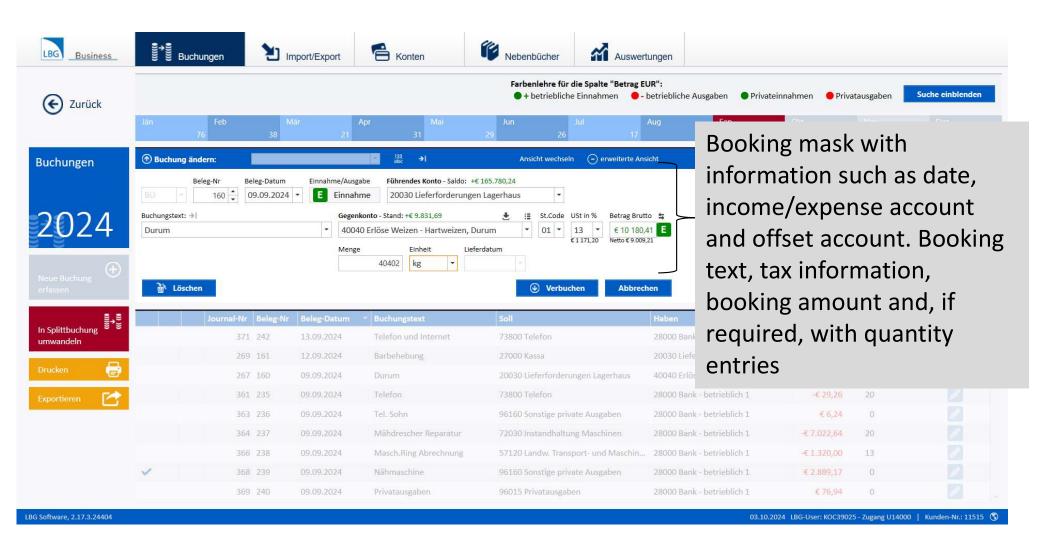
Accounting software - "LBG Business" for the records of the Green Report and FADN



30.01.2024 LBG-User: KOC39025 - Zugang U32311 | Kunden-Nr.: 11515 (

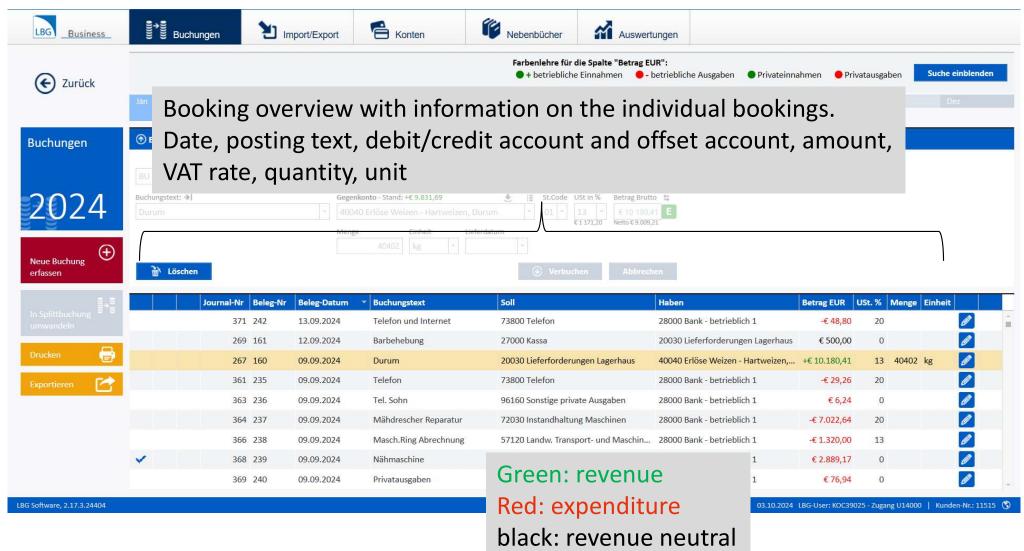


# **Booking form**





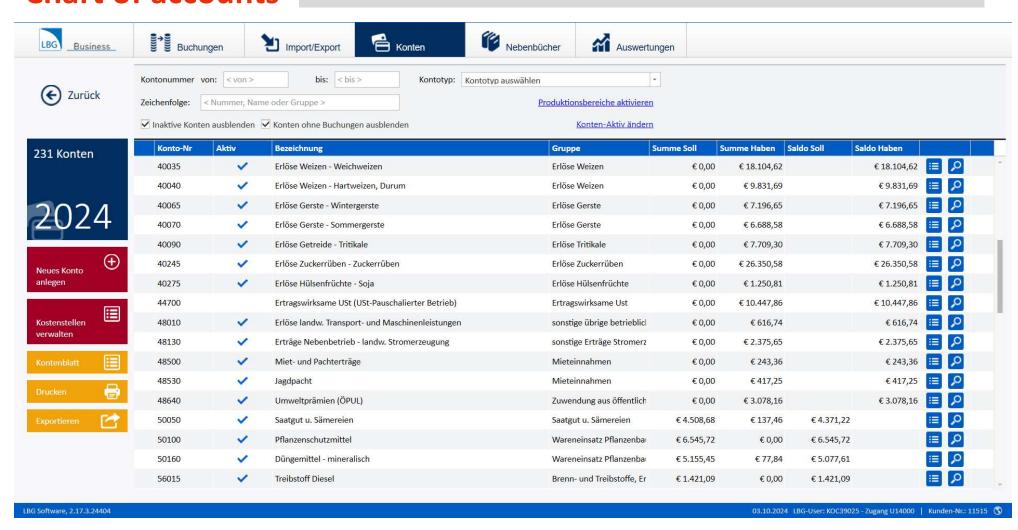
### **Booking list/overview**





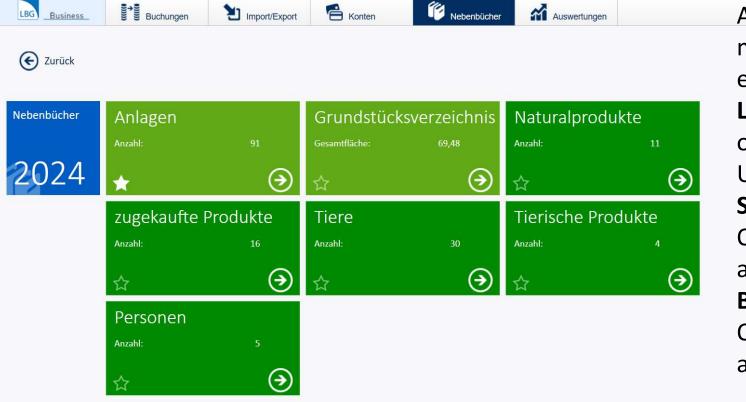
### **Chart of accounts**

Possibility to activate the necessary accounts, good overview with which targeted searching is quickly possible





# **Subledgers**



Assets: List of assets according to various categories such as Agricultural buildings, machinery and equipment, ...

**Land register**: UAA for owner farming, Rented UAA

**Self produced Products**:

Quantity movements and valuations

**Bought Products:** 

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Quantity movements and valuations.

Animals products: Quantity movements and

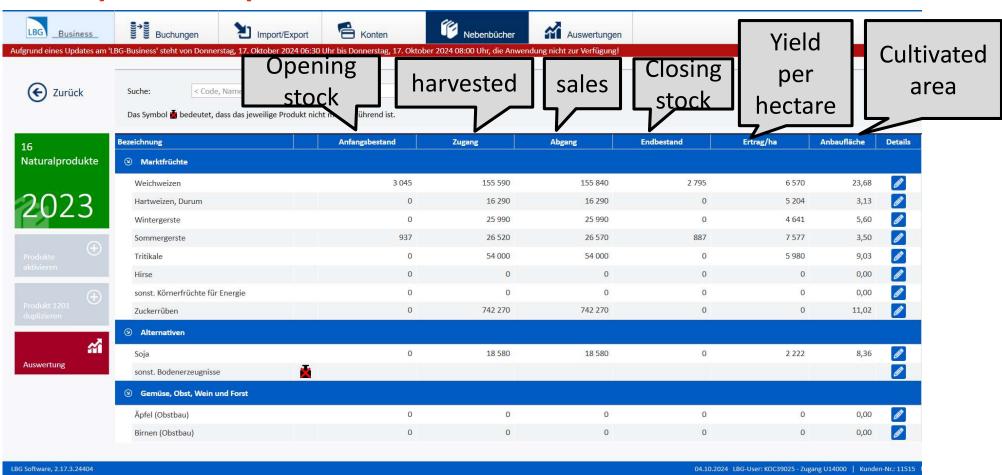
Animals: Quantity movements and valuations

valuations

Persons: Working days from people on the farm

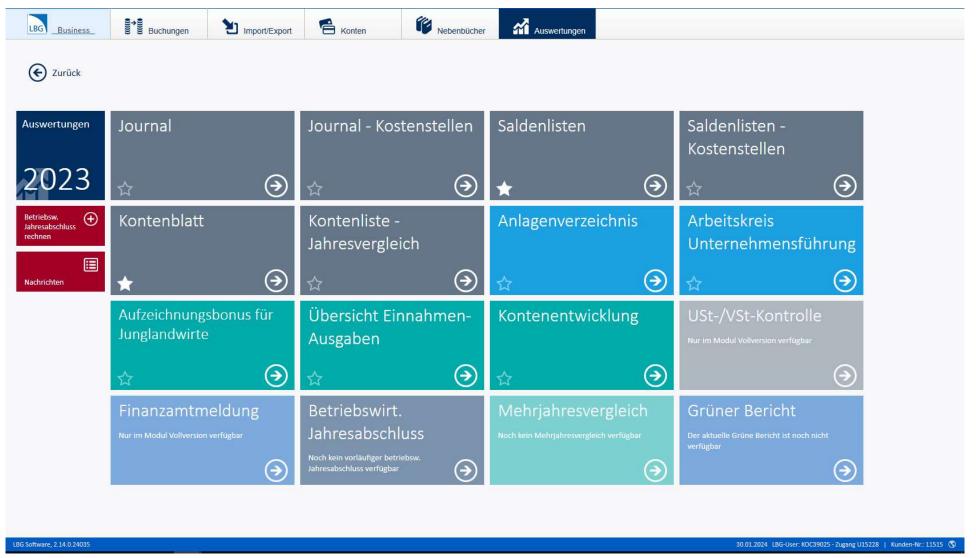


# **Self produced products**



A wide variety of evaluations are available to farmers: Journal, list of balances, account sheet, list of assets, overview of income and expenditure, annual farm report, multi-year comparison, green report

### **Analyses/Evaluations**



# Analysis multi-year comparison

### **Basic data:**

Standard output

Size level

Farming method

Mountain farmer group

Farm type national

Special farm type

### **Development of various key figures**

Income from agriculture and forestry less social security Disposable household income

Surplus/shortfall of consumption

### Results of my farm

Income

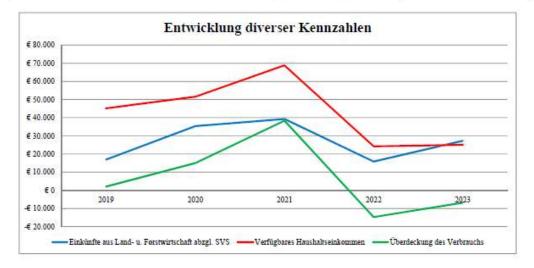
Expenditure

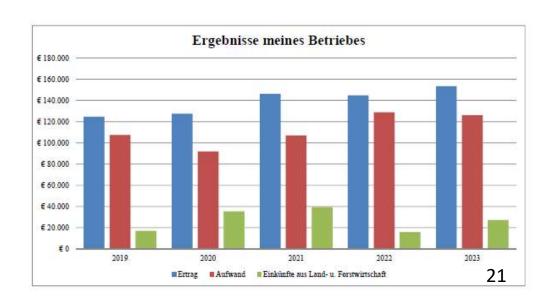
Income from agriculture and forestry



Mein Mehrjahresvergleich Kennzahlen und Grafiken

LBG-Nr.:	32311
Gesamtstandardoutput (Euro):	61.485
Größenstufe:	mittlere Größenstufe
Wirtschaftsweise:	Bio
Bergbauern-Gruppe:	Nichtbergbauern
Betriebsform national:	Futterbaubetrieb
Spezialbetriebsform	Spezialisierter Rinderaufzucht- u. Mastbetrieb







# **Farm visits**







# Conversion from FADN to FSDN (Farm Substainability Data Network)

Who	2025	2027
Farmer	69	49
Ministry (or external Database)	25	17
Liasion agency	3	2
optional (Soil test)	17	0

Initial analyses of the new variables

Degree of difficulty	2025	2027
difficult	26	25
medium	38	35
easy	33	8
optional (Soil test)	17	0

Survey effort	2025	2027
yearly	79	46
once (to be updated in the following years)	18	22
optional (Soil test)	17	0

Where could it be implemented?	2025	2027
Register of assets	1	11
Farm basic data	1	
Areas		3
Land register		6
Chart of accounts	2	
Subledgers (products, animals)	36	13
Master data for the financial year	42	29
FSDN Database	12	2
FSDN Implementation program	2	2
Already available	1	2
optional (Soil test)	17	

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Erstkontakt: welcome@lbg.at

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